Toward Collaborative Ideation at Scale

Leveraging ideas from others to generate more creative and diverse ideas

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NEW YORK TIMES BESTSELLER

CREATIVITY, INC. OVERCOMING THE UNSEEN FORCES THAT

STAND IN THE WAY OF TRUE INSPIRATION

"The notion of ideas as this singular thing is a fundamental flaw. There are so many ideas that what you need is that group behaving creatively."

- Ed Catmull







Where are my inspirations?

People are easily influenced by ideas they encounter

- **Fixation effects** [Jansson et al. 1991, Smith et al. 1993, Marsh et al. 1996, Kohn et al. 2011]

Creative in, creative out [Marsh et al. 1996]

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- Diverse in, diverse out [Nijstad et al. 2002]

Our research question

From a large pool of ideas, how do we identify a set of ideas that are both *creative* and *diverse*?

novel + appropriate

- Numerical scales [Tanaka et al. 2011, Yu et al. 2011]
- Thumbs-up / Thumbs-down [Xu et al. 2012]
- Pairwise ranking [Salganik et al. 2012]

ideas are substantially different from each other Our research question

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> ideas are substantially different from each other

Crowd-created taxonomy [Chilton et al. 2013]

Semantic labels/categories

[Andre´ et al. 2014, Chilton et al. 2014]

Batch processing

Our work

 An efficient and scalable method, based on machine learning and crowdsourcing, that can identify diverse sets of ideas from a large pool

dynamic idea processing instead of batch processing

linear human effort

2. Empirical evaluation of the method demonstrating its effectiveness in inspiring diverse ideas

Challenge:

Come up with birthday messages for Mary, a firefighter who is about to turn 50.



Imagine the following scenario:

A greeting card company asks you to come up with personalized birthday messages for Mary, a firefighter who is turning 50. The chosen message will appear on a card like the one on the left. It might be accompanied by images chosen by the company.

An ideal birthday message conveys well wishes to the receiver. It can be funny or serious, specific or generic.



1. Our method: Generate an idea map



Evaluating all pairs requires O(n²) human judgements.

Approximate relationship between ideas

a is more similar to b than to c



Adaptively selecting queries that give the most information

a is more similar to b than to c





You have been one of a kind. Happy Birthday!

Example of a set with low diversity



"May the second 50 be as good as the first one!"

Example of a set with high diversity



2. Empirical evaluation: Do diverse set of examples sampled by our method actually inspire diverse ideas?

Main hypothesis

Automatically selected diverse examples

Diverse set of ideas

Experiment: procedure

	Challenge: Come up with birthday messages for firefighter who is about to turn 50.	or Mary, a
	[your message here] [your message] [your message] [yourm	io: o come up with personalized hter who is turning 50. The rd like the one on the left. It might by the company. well wishes to the receiver. It can ric. many birthday wishes as you r to tell you how much time you you can type your ideas in submit a message, click "Add a
	Hints: To help you start, here are some ideas generated by other participants. I was thinking about getting you a dalmation but I went with this card Mary you could rescue me any day! Fifty years later, There's (still) Something About Mary. Don't worry about making your ideas perfect. You can always throw bad ide	d instead. Happy Birthday deas away.
Workspace_	Type a message here. Click *Add a new message* to add another. Your messages 1. HBD! Add a new message	Participant's ideas

Experiment: procedure

Challenge: Come up with birthday messages for Mary, a firefighter who is about to turn 50.



Hints:

"The way to get good ideas is to get lots of ideas."

Don't worry about making your ideas perfect. You can always throw bad ideas away.

03:45 min

Type a message here. Click "Add a new message" to add another. Your messages:

1. HBD!

Add a new message

Experiment: design

2 X 2 between-subject design with a baseline

Diversity of examples (our method):

- Low diversity
- High diversity

Creativity of examples

Experiment: design

2 X 2 between-subject design with a baseline

Diversity of examples (our method):

- Low diversity
- High diversity

Creativity of examples

Baseline: No examples

Experiment: measure

Diversity of generated ideas:

- Assessed by Amazon MTurk workers
- Rate similarity of pair of ideas on a scale of 1 (not at all similar) to 7 (very similar)

Experiment: Participants

127 participants recruited from Amazon MTurk generated 723 ideas.

Result

People generate more diverse ideas from a diverse set of examples.



F(1,56)=2.26, p=0.028





Diverse set of ideas

How did participants use the given examples?

Add a new spin on an example

"How many <u>firefighters</u> does it take to put out <u>fifty candles</u>?"

"Get ready to call <u>the fire</u> <u>department</u>, we are about to light <u>the 50 candles</u>!!"

Combine ideas from more than one examples

"We were worried you wouldn't be home on time, so we set your kitchen on fire."

"Remember, blow out the <u>candles</u> on your cake, don't use the hydrant!"

"Mary! That's <u>a lot of candles</u>! If the <u>place catches on fire</u>, at least we won't have to call anyone!"

Surface borrowing

"Mary you could <u>rescue me</u> any day!"

"mary you could <u>put out</u> fires for me any day"

Q: Did people just imitate the examples given to them?

How fixated participants were to given examples?

For each generated idea, look at the example that is most similar.

In the baseline condition, measure self-fixation. For each new ideas, look at the prior ideas that is most similar

Participants who saw examples with high diversity fixated less.



Q: Did people just imitate the examples given to them?

A: No

Toward future collective idea generation systems



Contributions

We developed a scalable approach that identifies diverse sets of ideas from a large pool.

We showed that this scalable approach can be used to nudge people to generate more diverse ideas.

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